

Insight Integrated Systems

YOUR TRUSTED PARTNER FOR TECHNOLOGY SOLUTIONS





**EXPERIENCED.
BUSINESS FOCUSED.
FORWARD THINKING.**

Doing more with less

is the new norm in the data center. IT is challenged to operate a highly efficient, flexible and scalable infrastructure that can meet growing service level demands at reduced cost and with fewer resources. Transforming technologies such as virtualization, cloud services and mobile computing are changing how companies approach and invest in infrastructure solutions. As IT strives to deliver measurable value to the bottom line, companies are looking for innovative solutions to deliver optimal IT services cost-effectively.

For over ten years, Insight Integrated Systems (IIS) has helped organizations develop application and infrastructure solutions that optimize technology budgets, resources and existing assets. All IIS solutions are purpose-built to meet the current challenges of operational performance in your company, while creating a technology framework that will support you as your business evolves to capture new and expanding opportunities.

Infrastructure Solutions

EXCEPTIONAL TECHNOLOGY. MARKET-LEADING EXPERTISE.

When you partner with IIS, you gain a highly skilled team of experts with more than 350 product and technology certifications from the world's top companies. As a market leading infrastructure solution provider, we uphold a forward-looking philosophy in our understanding of technology capabilities and trends. We maintain strong, strategic relationships with our partners to gain in-depth knowledge of product and technology roadmaps—often ahead of the market. This critical knowledge provides a distinct advantage in developing progressive solutions that maximize technology investments effectively over time.

APPLICATION | INFRASTRUCTURE SOLUTIONS

- » Data Center Migrations
- » Disaster Recovery
- » Asset Management
- » Server Consolidation
- » Technology Refresh
- » Storage Solutions
- » Unix Solutions
- » Microsoft Solutions
- » Network Solutions
- » Desktop Development



Delivering optimal return on investment from IT

requires knowledge of what solutions and investment level will best meet the strategic business needs today, while understanding how those choices can be best leveraged as technology evolves and the demands of the organization change.

Infrastructure Services

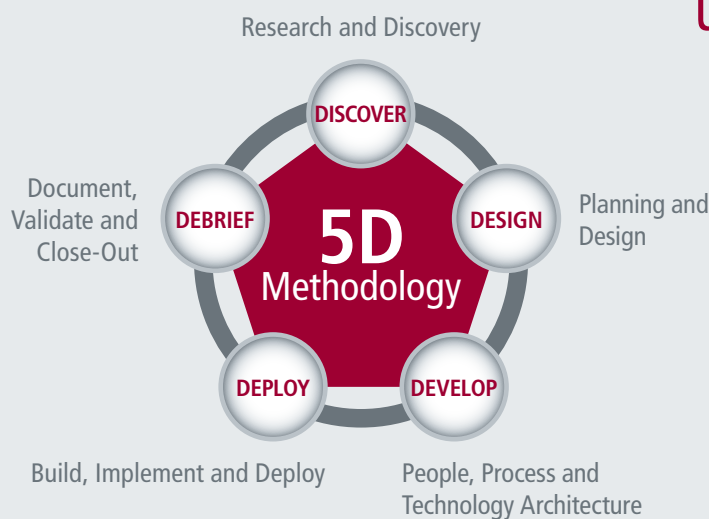
UNDERSTAND CURRENT GAPS AND FUTURE OPPORTUNITIES IN YOUR INFRASTRUCTURE

Leverage the IIS team of highly regarded and certified technical experts to design your infrastructure solution and implementation roadmap. Starting with a people, product and technology gap analysis, followed by an assessment of your current infrastructure, corporation, IT policies and business objectives, we create an in-depth blue print view of your current environment and goals. With this insight, we are able to effectively determine where technology can be improved for maximum business benefit. Our services also include detailed solution design requirements and project implementation planning to help simplify management requirements and facilitate a well executed plan.

INFRASTRUCTURE SERVICES

- » Pre-Sales Support
- » Requirements Gathering
- » Solution Design
- » Configuration
- » Implementation
- » Troubleshooting
- » Production Migration
- » Customer Acceptance
- » Training

5D: Our Proven Methodology that Ensures Success



IIS uses a unique and proven solutions development and delivery approach. Our 5D Application/Infrastructure Methodology provides powerful insight to help determine both the obvious and hidden challenges you face in your IT environment, and then creates a clear, step-by-step process to design a solution that moves the business forward. Our approach carefully considers technology, process and people as part of the solution development equation to ensure success from the start, throughout the implementation process and beyond.

Managed Services

BALANCED ENTERPRISE MANAGEMENT

IIS can help you address your most critical data center priorities with outsourced computing environments, managed services and IT on demand solutions that span the technology stack. With the most advanced technology and expertise, our capabilities enable you to easily expand or contract your data center services as your organization changes, while reallocating internal resources to focus on more strategic initiatives.

MANAGED SERVICES

- » Cloud Computing Services
- » vFlex Virtualization in a Box
- » Data Center Plus+ Hosting Services
- » Storage Services
- » Data Replication
- » Backup and Recovery Services
- » Desktop and IMAC Services
- » IT on Demand

Consulting Services

LEVERAGE THE EXPERIENCE GAINED FROM HUNDREDS OF IMPLEMENTATIONS

Our expert team specializes in assessing systems, architectures and technology management requirements for the highly diversified computing environments that most companies are managing today. We bring extensive expertise and perspective gained from hundreds of implementations—providing powerful advantage when planning your next IT upgrade. Not only can our consulting team advise you on how to best leverage your existing assets, but we can help you save time and money by avoiding the unexpected pitfalls that occur in new project implementation.

CONSULTING SERVICES

- » Business and IT Strategy
- » Budget Planning
- » Strategic Merit
- » Opportunity Review
- » Project Management
- » Resource Planning
- » Cloud Readiness Assessment
- » Storage Assessment
- » Virtualization Assessment

Real Cloud™ Services

IIS offers both private and public cloud computing implementations that provide highly flexible and scalable capacity that adjusts with the needs of your business. IIS Real Cloud™ services enable access to data from any location with an Internet connection, with no upfront capital expenditures for hardware, software licenses or implementation services and no ongoing maintenance or upgrade costs. Our cloud solutions can be hosted at your location or our state-of-the-art data center.

For companies looking for virtualized infrastructure solutions that can be easily implemented and managed within their existing infrastructure, we offer IIS vFlex™. With this virtualization-in-a-box solution, IIS experts will help you architect, design and implement EMC® Vblock™, NetApp® FlexPod™ or hybrid solutions that reduce complexity and cost. Customers gain a shared infrastructure that can easily transition for an eventual adoption of cloud computing.

Data Center Plus+™ Hosting Services

By leveraging IIS for your hosting needs, you can quickly and easily reduce capital expenditures, improve cash flow with a ‘buy what you need’ model, make better use of existing resources and reduce both IT and financial risk. Our hosting services include rack space, power and network bandwidth, as well as hardware and software installation and setup, capacity planning and incident/problem management.

Storage Services

As data continues to explode, so do storage requirements. IIS storage services enable you to reduce storage related expenditures by eliminating the need for hardware and management resources. You gain the ability to access storage on demand as your business needs change. Our data protection capabilities provide recovery on demand, supported by complete data replication and backup and recovery services.

Staffing Solutions

GAIN ACCESS TO TOP IT TALENT WITH REDUCED EFFORT AND RISK

With the speed of technology advancements today, having access to the most current and knowledgeable resources is critical to the success of any IT project. IIS provides staff augmentation services to help you simplify the recruiting, evaluation and management of IT professionals to support their business needs.



IT STAFFING SOLUTIONS

- » Executive Search
- » Staffing-on-Demand
- » Contract-to-Hire
- » IT Recruiting
- » *Flex and Surge* Resource Management
- » *By the Touch* Service

RECRUITING AND SCREENING SERVICES

- » Employment Screening
- » Background Investigation
- » Reference Checks
- » Technical Screening
- » Interviews and Testing

Recruiting

As part of our staff augmentation services, we work closely with your company to develop a recruiting program that complements your existing practices. Our experienced recruiters understand technology and know what skills will deliver the most value to your team based on your hiring requirements. Additionally, IIS has the ability to seek out those top performers who are currently employed and may not be actively looking to change jobs. In many cases, this is where ideal candidates are found.

Evaluation

Our pre-employment screening and background check process may include verification of education and employment, credit reports, driving records, civil records and any other type of information you require when making an important full-time or consultant hiring decision. We will work with you to tailor the evaluation process to address your unique needs and requirements.

Resource Management

In addition to consulting positions and contract-to-hire placements, we offer staffing-on-demand to address critical, short-term needs. Through our *Flex and Surge* resource management services, we enable you to flex down staff on hand when times are slow and surge up available resources when workloads soar—maximizing both budget and resources.

Additionally, our *By the Touch* service provides an innovative way to access expert resources for technology installation, move, add, and change services at a reduced cost. With *By the Touch*, IIS dispatches trained personnel only when the service is needed, realizing cost only when an event occurs.

Your Trusted Partner

Insight Integrated Systems offers comprehensive storage and data management solutions for open network environments that can streamline operations, management, and expenditures, while improving your profitability. Through our 2010 Core Technology Services acquisition, IIS has expanded our capabilities in assessing systems, architectures and technology management requirements for highly diversified computing environments. Our IT consulting, integration services and solutions help you build responsive IT governance, infrastructure and application strategy to meet the critical needs of your business. When planning your data management objectives, partner with Insight Integrated Systems for expert solutions that deliver the highest return on your investment and create a solid foundation for your continuing success.



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